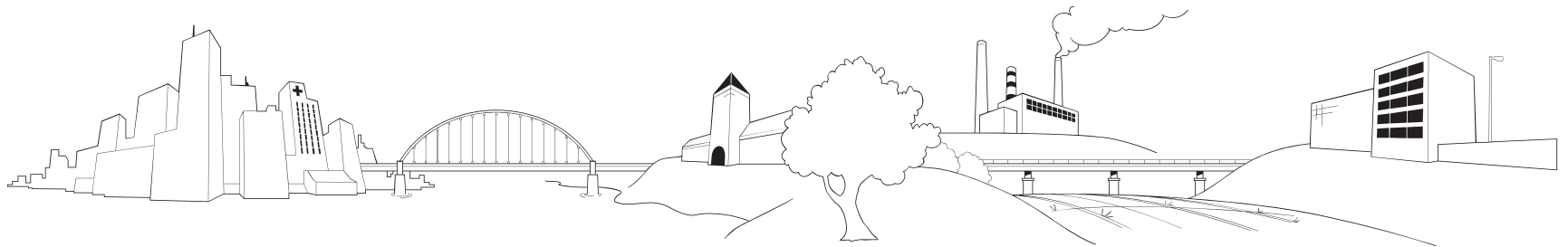




The Good Consultant

Presented by:
Anna Saindon, P.E., R.G., Ph.D.



QUALITY · INTEGRITY · RESPONSIVENESS · PARTNERSHIP · OPPORTUNITY · SAFETY

The MDNR is Not the Enemy

- The MDNR is an advocate for successful projects. Use their knowledge well.
- Prepare owners and clients to think as a team.
- Be open with communications from the start
 - Saves time, money, and embarrassment
 - No one likes playing “letter tag”
 - Consistency in reports and communications

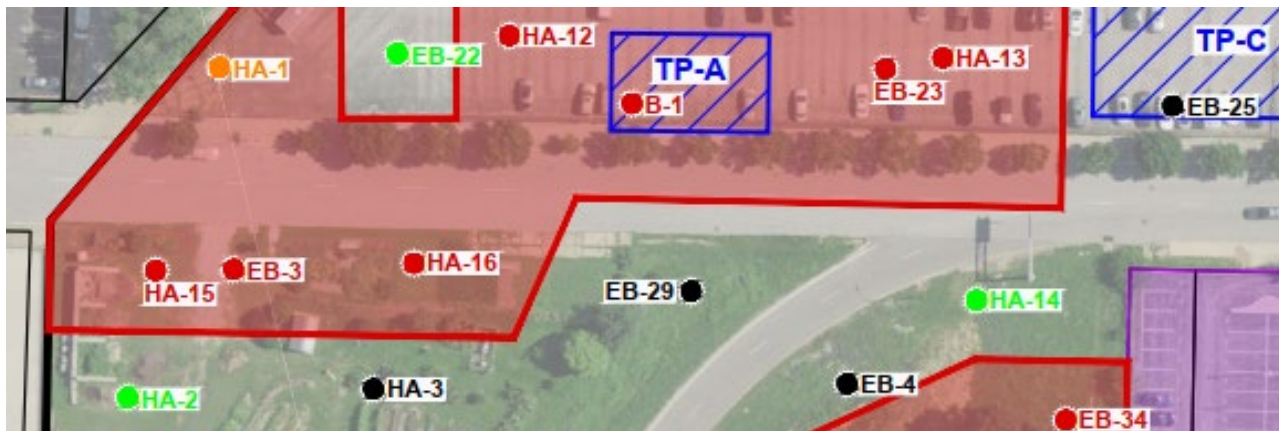
Environmental Ninjas Do Not Exist

Examples of helpful communication

- Overall project schedule goals.
- Review priorities (area of site, work plan)
- Email for report submittal
 - A pdf of the report (hard copies still needed)
 - A brief summary of important items
 - The next field item and approximate schedule
 - The next reporting item and approximate schedule
 - If this is a higher priority item for review and why

Stoplight Maps

- Holistic overall view of the site and conditions.
- Shows the “worst” environmental condition at each location (sample/chemical combo).
- Safety discussions
 - Contractor “safe” areas vs “hazwoper” areas
- Great for planning with contractors or MDNR
- Understandable to wide variety of people

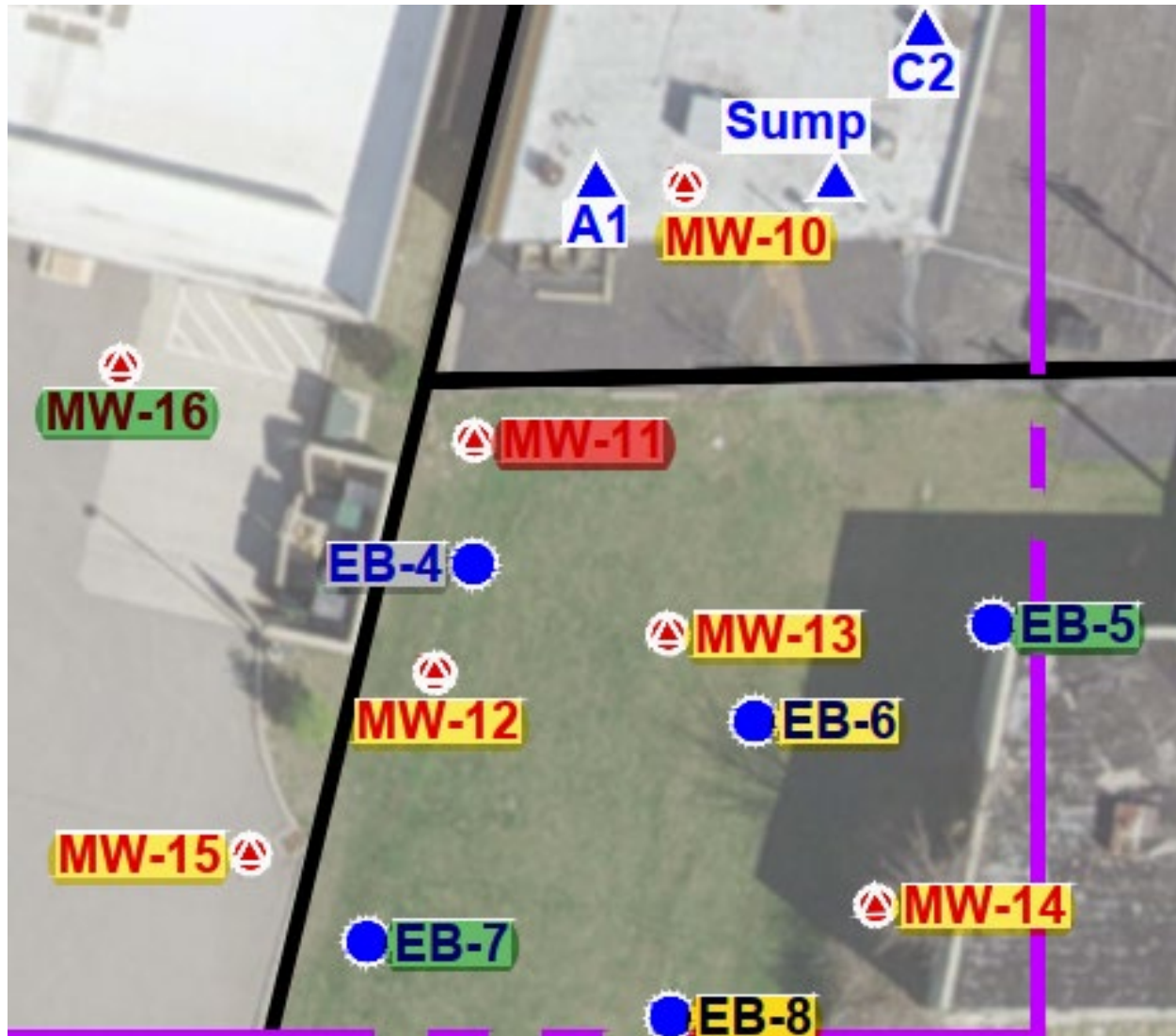


Stoplight Maps

Example color scheme

- Green = $<$ DTLs
- Yellow = $>$ DTLs; $<$ Res RBTLs
- Orange = $<$ Res RBTLs; $<$ Non-Res RBTLs
- Red = $>$ Non-Res RBTLs
- Useful for fill disposal maps
- Match common deed restrictions

Stoplight Maps



My Client isn't Listening

It happens.

Educating clients on the subtleties of environmental work is hard.

Educating clients on regulations is harder.

Offer to your client that you can discuss their plan with the MDNR PM.

Conversations are unofficial, but provide leverage for getting to an effective environmental solution.